

## Sales manager

Spacemetric is an international company with offices in Sweden, UK and The Netherlands. We develop software solutions for handling, distribution and visualization of geospatial imagery from satellite and aircraft sensors. The geospatial imagery market is rapidly changing; availability of very frequent and high quality raw imagery, increasingly available at no cost, requires a new approach to data access. Spacemetric develops and delivers products that help our customers to identify and extract relevant sensor data, improve the quality of their image data, and deliver image products in a timely fashion. Our customers include system integrators, national mapping agencies, military intelligence units and satellite owners.

We are looking for an experienced sales manager, who is a self-starter, likes challenges and has a strong focus on business cases and customer value. You have demonstrated experience in creating sales opportunities, resulting in profitable business with new customers. We would like you to have at least 5 years experience in selling software systems for handling geographic information. You will work in a small sales team, addressing business opportunities both with our current and new customers, primarily in Europe. Frequent international travel is inherent to the job.

You will be primarily responsible for creating new business in the satellite and airborne market segments for our new 'DataHub' product for online data distribution.

We are looking for a sales manager having/being:

- Proven track record in selling technical software products;
- Existing network in geospatial industry;
- Fluent in English, both speaking and writing;
- Open communicator, with co-workers as well as customers;
- Self-propelled, seeking challenges, target oriented.

For questions, contact Bob Moll at +31 (6) 10732984 or [bm@spacemetric.com](mailto:bm@spacemetric.com). More information about Spacemetric is available on [www.spacemetric.com](http://www.spacemetric.com).

Please send your application and curriculum vitae to [jobs@spacemetric.com](mailto:jobs@spacemetric.com).

Admission: immediately

Duration: full time

Location: preferably Zwolle (NL) or Stockholm (S)